

## Hong Kong Cross-Border Investment Services Mission to Hangzhou (杭州), Fuzhou (福州) and Quanzhou (泉州) 23 – 26 May 2017

### Organiser (主辦單位)



**Department of  
Commerce of Zhejiang  
Province**  
浙江省商務廳

**Department of  
Commerce of Fujian  
Province**  
福建省商務廳

### Supporting Organisations (支持機構)

- Chartered Alternative Investment Analyst Association  
特許另類投資分析師協會
- Hong Kong International Arbitration Centre  
香港國際仲裁中心
- The Association of Chartered Certified Accountants  
特許公認會計師公會
- Hong Kong Institute of Certified Public Accountants  
香港會計師公會
- Hong Kong Venture Capital and Private Equity  
Association  
香港創業及私募投資協會

### Why you should join

- ✓ Connect and network with mainland enterprises who look for overseas business, investment and partnership opportunities
- ✓ Establish business relationships with mainland investors through dedicated one-to-one business matching meetings and various networking events

### Destination cities

#### Hangzhou (杭州)

- GDP reached RMB1005 billion (9.16% growth) in 2015, RMB1105 billion (9.5% growth) in 2016
- Utilised FDI of USD7.1 billion in 2015, ranked 1<sup>st</sup> in Zhejiang Province for 9 consecutive years

#### Fuzhou (福州)

- GDP reached RMB561.8 billion in 2015, ranked 2<sup>nd</sup> in Fujian Province
- 15,148 (by Apr 2016) newly registered enterprises in Fuzhou area since the launch of the free trade zone

#### Quanzhou (泉州)

- GDP reached RMB613.8 billion in 2015, ranked 1st in Fujian Province for 17 consecutive years
- Utilised FDI of USD1.6 billion in 2015

### Activities include

- Customised matching programme with mainland investors
- Networking events with local business partners and multipliers
- Seminars on Hong Kong's platform for Chinese outbound investment
- SmartHK 2017 at Fuzhou





- In response to the Central Government's 13<sup>th</sup> Five-Year Plan, the signature promotion SmartHK will be held in Fuzhou on 25 May 2017 to promote Hong Kong's world-class services as the one-stop total solution platform for mainland enterprises' outward business, investment and partnership ventures.
- Theme:  
**Industrial transformation and upgrading**
- Event Format:
  - Exhibition
  - Plenary session and seminar series
  - Business matching and networking activities
- **An exhibition booth will be arranged for your company to showcase your solutions and services**
  - 1 roll-up banner, 1 table, 2 chairs included



**JOIN US NOW!**

Please register by completing the registration form and returning by 7 April 2017

E-mail: [nelly.wy.cheung@hktdc.org](mailto:nelly.wy.cheung@hktdc.org)

For further enquiries, please contact Ms Nelly Cheung at (852) 2584-4257

**Hong Kong Cross-Border Investment Services Mission to  
Hangzhou (杭州), Fuzhou (福州) and Quanzhou (泉州)  
23 – 26 May 2017**

<b>Tentative Programme</b>	
23 May 2017 (Tue)	<ul style="list-style-type: none"> <li>• Depart to Hangzhou from Hong Kong</li> <li>• <b>Visit to the leading Hangzhou enterprises</b></li> </ul>
24 May 2017 (Wed)	<ul style="list-style-type: none"> <li>• <b>Chinese Outbound Investment Business Seminar</b> – Hangzhou stop</li> <li>• <b>Business Matching Networking Session</b></li> <li>• <b>Networking Luncheon</b></li> <li>• Depart to Fuzhou from Hangzhou</li> </ul>
25 May 2017 (Thur)	<ul style="list-style-type: none"> <li>• <b>SmartHK Fuzhou</b></li> <li>• <b>Networking Luncheon</b></li> <li>• <b>Business Matching Networking Session</b></li> </ul>
26 May 2017 (Fri)	<ul style="list-style-type: none"> <li>• Depart to Quanzhou from Fuzhou</li> <li>• <b>Visit to the leading Quanzhou enterprises</b></li> <li>• <b>Networking Luncheon</b></li> <li>• Depart to Xiamen from Quanzhou</li> <li>• Return to Hong Kong from Xiamen</li> </ul>

*(subject to changes without prior notices)*

<b>Participation Fee</b>	<i>HK\$ 5,700</i>	Includes local transportation, networking luncheons, networking events and business matching meetings. Air ticket fare, hotel accommodation, dinners, visa, travel insurance and personal expenses are <b>NOT</b> included.
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\* Participation fee of HK\$5,700 will be applied to the first person of each participating company. Participation fee for each subsequent participant of the same company will be HK\$3,700 per person as each company will only be provided with one booth at SmartHK Fuzhou.

**REGISTER NOW!**

Please complete the registration form and return to us on or before [\*\*7 Apr 2017 \(Fri\)\*\*](#). Applications are subject to review by the organisers. Priority will be given to companies with experience in facilitating cross border investments.

**Hong Kong Cross-Border Investment Services Mission to  
Hangzhou (杭州), Fuzhou (福州) and Quanzhou (泉州)  
23 – 26 May 2017  
Application form (for HK delegates)**

Please send your application form to:

**Ms Kathy Chow**

Hong Kong Trade Development Council  
38/F Office Tower, Convention Plaza  
1 Harbour Road, Wanchai, Hong Kong

Direct line: (852) 2584-4445

Email: [kathy.py.chow@hktdc.org](mailto:kathy.py.chow@hktdc.org)

<b>Part I: Applicant's Personal Details</b>		
<b>Information below will be printed on mission-related materials (exclude mobile phone number).</b>		
	English	Chinese (中文)
Company Name:		
Company Address:		
Company Website:		
<b>Applicant 1</b>		
Salutation:	<input type="checkbox"/> Dr <input type="checkbox"/> Mr <input type="checkbox"/> Ms	<input type="checkbox"/> 博士 <input type="checkbox"/> 先生 <input type="checkbox"/> 女士
First Name:		
Last Name:		
Title:		
Telephone no.:		
Mobile phone no.:	HK	CM (內地)
Fax:		
E-mail:		
<b>Applicant 2</b>		
Salutation:	<input type="checkbox"/> Dr <input type="checkbox"/> Mr <input type="checkbox"/> Ms	<input type="checkbox"/> 博士 <input type="checkbox"/> 先生 <input type="checkbox"/> 女士
First Name:		
Last Name:		
Title:		
Telephone no.:		
Mobile phone no.:	HK	CM (內地)
Fax:		
E-mail:		

<b>Part II: Contact Person Information</b>			
Full name:			
Title:			
Telephone no.:			
E-mail:			
<b>Part III: Applicant's Travel Document Details</b>			
<b>Information provided below will only be used for travel and hotel arrangement. It will be destroyed upon completion of the programme and will not be retained in the database of Hong Kong Trade Development Council. Delegates are responsible for the validity of their travel document.</b>			
<b>Applicant 1</b>			
Passport/ Travel Document name:	First name (Chinese)		Last name (Chinese)
	First name (English)		Last name (English)
Travel Document no.:	Home Visit Permit		<b>or</b>
	Passport (Please specify: _____) <input type="checkbox"/> Holding Valid China Visa		
Valid until:			
Nationality:			
Country of Issue:			
<b>Applicant 2</b>			
Passport/ Travel Document name:	First name (Chinese)		Last name (Chinese)
	First name (English)		Last name (English)
Travel Document no.:	Home Visit Permit		<b>or</b>
	Passport (Please specify: _____) <input type="checkbox"/> Holding Valid China Visa		
Valid until:	(DD/MM/YY)		
Nationality:			
Country of Issue:			

### Part IV: Company and Project Particulars

Company headquarters: Please specify country / region of your headquarters:  
 Is there a mainland office?  Yes. Please specify the cities: \_\_\_\_\_  No

- Business nature:
- Brand Management
  - Business Valuation
  - Consultancy
  - Corporate Intelligence
  - Corporate Services
  - Financial Advisory
  - Financial Due Diligence
  - Interim Management
  - Intellectual Property Protection
  - Legal Advisory
  - Legal Due Diligence
  - Others: Introductions to qualified investors
  - Market Entry Strategic Analysis
  - Risk Mitigation
  - Tax Advisory
  - Trust Service

### Investment Projects available for Referral to Mainland Delegates:

	Project (1)	Project (2)	Project (3)
Sector(s)			
Project location (country/region(s))			
Required capital (USD)			
Project description (Max. 50 words each. Please attach separate file if necessary)			
Format of investment / cooperation (Please ✓ as appropriate):	<input type="checkbox"/> Asset Acquisition <input type="checkbox"/> Majority Shareholdings <input type="checkbox"/> Minority Shareholdings <input type="checkbox"/> JV/ Partnership <input type="checkbox"/> 100% Takeover <input type="checkbox"/> Licensing	<input type="checkbox"/> Asset Acquisition <input type="checkbox"/> Majority Shareholdings <input type="checkbox"/> Minority Shareholdings <input type="checkbox"/> JV/ Partnership <input type="checkbox"/> 100% Takeover <input type="checkbox"/> Licensing	<input type="checkbox"/> Asset Acquisition <input type="checkbox"/> Majority Shareholdings <input type="checkbox"/> Minority Shareholdings <input type="checkbox"/> JV/ Partnership <input type="checkbox"/> 100% Takeover <input type="checkbox"/> Licensing

**Please email the below information to [kathy.py.chow@hktdc.org](mailto:kathy.py.chow@hktdc.org) for production of mission-related materials.**

1. Company Profile  
(in Simplified Chinese, not more than 250 words respectively in Microsoft Word format)
2. Photo(s) of representatives in JPG format  
(Resolution: at least 300 dpi / File size: not less than 1MB)

### Part V: Dietary Preference (if applicable)

Vegetarian Meal       Others: \_\_\_\_\_

## Part VI: Payment

Please issue a crossed cheque with the amount HK\$ 5,700 and made payable to the **"Hong Kong Trade Development Council"** together with the signed application form to the address below:

Hong Kong Trade Development Council  
38/F, Office Tower Convention Plaza, 1 Harbour Road, Wanchai  
(Attn: Ms Kathy Chow)

### Terms and Conditions

1. Applicant must be 18 years old or above and have a valid passport/travel document.
2. Participation for this Mission is voluntary. In any situations that the applicant is unable to participate in this Mission as scheduled due to an unsuccessful travel document application, losing his/her passport/travel document or encountering any other immigration problems regarding his/her visa, the organiser(s) and supporting organisation(s) shall not be obliged to bear any responsibility or make any refund arrangement.
3. Applicant understands that on the occasion of any cancellation or rescheduling of the Mission due to unforeseeable circumstances, participants will be responsible for the cancellation charges and related expenses incurred.
4. Applicant agrees that the organiser(s) can use a portion of the information submitted for administration, marketing, promotional, business-matching, research and statistical purposes. Information may also be shared with third parties in connection with the operation of this Mission or with any other person(s) interested.
5. Applicant understands that he/she will be automatically delisted from the participant list immediately and his/her participation will be terminated if it is found that any of the submitted information is or at any time untrue or inaccurate.
6. The Hong Kong Trade Development Council reserves the rights of making amendments on the Mission programme, schedule, terms and conditions, and also the first right of refusal for participation/application any time. Shall there be any disputes, the Hong Kong Trade Development Council has the right to make final decisions.

Please check the box:

<input type="checkbox"/>	<b>I confirm that all fields on this application form have been filled out and I have also read the above terms and conditions carefully. I confirm to apply for participating in this Mission and understand that I shall be responsible for arranging and paying for my own air or train tickets, hotel, visa, travel insurance, personal expenses and other related arrangement costs.</b>	
_____ Applicant's Signature	_____ Company/organisation's stamp	_____ Date